



Andy Zakrajsek

Andy Zakrajsek is the Vice President of Operations and Experiences at COSI and started that position in June 2012. Andy is responsible for helping oversee and expand COSI's earned revenue initiatives as well as the delivery of COSI experiences and guest relations.

Before COSI, Andy worked at Sodexo where he was District Manager overseeing food service operations in various museums, zoos, non-profit and government entities in a seven-state district. Prior to that, he spent almost 10 years at the Museum of Science and Industry as the Director of Guest Operations. Andy was directly responsible for multiple departments across a broad range of business activities from guest services such as box office, admissions and call center operations to food service and events. His responsibilities also included supporting successful launches of major temporary exhibitions (such as Body Worlds I and II) and significant installed exhibitions. The gross revenues of operations under his direct leadership were a significant part of earned income at one of the nation's three largest science museums with average on-site attendance of 1.5 million visitors annually.

Andy's unique combination of experiences in operations, business development and revenue enhancement in food and retail hospitality management, and in not-for-profit cultural institutions helps COSI build on the positive momentum it has been enjoying the past few years with growth in critical earned revenue lines, now over 75% of the annual budget, which fuel the more mission based programs and services.

Andy received his Bachelor of Science in Economics from Allegheny College.